

September 14, 2018

Mr. John Childress Texas Workforce Commission 101 E 15th Street Rm109, Austin, TX 78778 Nalco | An Ecolab Company 8612 North New Braunfels Suite #145 San Antonio, TX 78217 Office 210-493-8903 www.nalco.com

Subject: Texas Workforce Commission Headquarters

Main Complex Cooling Water - Austin TX

NALCO Water Treatment Proposal

Contract Dates: 09/01/2018 to 08/31/2019

Dear Mr. Childress,

Thank you for the opportunity to assist you in providing a proposal for the HVAC water treatment at TWC Main Complex, Trinity Bldg, and Annex Bldg.

Nalco Estimated Budget

We have proposed a 12 month program total based on the estimated load. Water Treatment and Equipment requirements are subject to change, in order to meet operational requirements.

Table 1 – Annual Budget Water Treatment Program Summary

Item	Item Description	Details	Monthly	Annual
			Price	Price
1	Nalco Chemical 1 year Service Program (Main)	Table 2	\$513.68	\$6,164.10
2	Nalco Chemical 1 year Service Program (Trinity)	Table 3	\$422.00	\$5,064.00
3	Nalco Chemical 1 year Service Program (Annex)	Table 4	\$422.00	\$5,064.00
Total PO Amount			\$16,292.10	

Proposal is valid for 45 days.

All Pricing is per TXMAS Contract # TXMAS 885M2-2334.

Contract is for one year.

Please contact me if you have any questions.

Thanks,

Chad Nachtigal
District Representative
chad.nachtigal@ecolab.com

Cell: 512-364-1323





Nalco Service Summary:

NALCO will provide monthly on-site service visit to include the following.

- Written personal service report submitted via email.
- Agreed upon Service Plan.
- Plant Survey
- Inventory monitoring and inventory control/ordering and delivery to site.
- Onsite Personnel Training on testing and control.
- Monthly on-site service visit to meet scope of service.
- Cooling Tower System
 - o Sampling and wet testing for conductivity, pH, total alkalinity, calcium hardness, total hardness, TRASAR inhibitor, free and total chlorine, total bacteria via dip slide.
 - Change out and provide report for corrosion coupon monitoring quarterly for operating corrosion coupon rack.
 - o Inspect general condition of equipment and cooling towers.
- Chill Water System
 - o Sampling and wet testing for conductivity, pH and nitrite inhibitor residual.
 - o Quarterly total bacteria dip slide testing.
 - o Qty. (1) annual differential microbiological analysis by NALCO lab.
 - o Change out and provide report for corrosion coupon monitoring bi-annually for operating corrosion coupon rack. System currently does not have corrosion coupon rack for use.
- Personal Service Reports –includes water analysis, summary and consulting recommendations.
- Visual inspection of system components.
- Program Administration Manual
- Annual Business Review (Executive Summary)
- 3DT Controller Service includes:
 - Weekly & Monthly submitted NALCO 360 Expert Center Cooling Water report via email for 3D TRASAR historical monitoring and control.
 - o Graphical Analysis and History trends used to optimize system.
 - o Check and verify proper operation of NALCO 3D TRASAR controller and routine controller maintenance with 3D TRASAR maintenance kits.
 - o Real-time monitoring of conductivity, pH, ORP, temperature, chemical (trasar) consumption, cell fouling, and mild steel & copper corrosion rates measured by 3D TRASAR.



Table 2: Main 1 year Program Chemical/Service Offerings Monthly Service Visits

Item Description	Part No.	Volume	Qty	Price
Scale & corrosion inhibitor Condensor Water	NALCO 3DT230.12	15 gal drum	4 ea	\$2,082.60
Oxidizing Biocide	NALCO ST70.12	15 gal drum	3 ea	\$1,738.35
Non-Oxidizing Biocide	NALCO 2838.12	15 gal drum	2 ea	\$1,086.90
Scale & corrosion inhibitor Closed Loop Water	TRAC108.12	15 gal drum	1 ea	\$508.12
Analytical Lab Testing				\$748.13
Total: (freight charges included) Govt. Tax Exempt				\$6,164.10

Table 3: Annex 1 year Program Chemical/Service Offerings Monthly Service Visits

Item Description	Part No.	Volume	Qty	Price
Scale & corrosion inhibitor Condensor Water	NALCO 3DT230.12	15 gal drum	3 ea	\$1,561.95
Oxidizing Biocide	NALCO ST70	15 gal drum	2 ea	\$1,158.90
Non-Oxidizing Biocide	NALCO 2838	15 gal drum	2 ea	\$1,086.90
Scale & corrosion inhibitor Closed Loop Water	TRAC108.12	15 gal drum	1 ea	\$508.12
Analytical Lab Testing				\$748.13
Total: (freight charges included) Govt. Tax Exempt				\$5,064.00

Table 4: Trinity 1 year Program Chemical/Service Offerings Monthly Service Visits

Item Description	Part No.	Volume	Qty	Price
Scale & corrosion inhibitor Condensor Water	NALCO 3DT230.12	15 gal drum	3 ea	\$1,561.95
Oxidizing Biocide	NALCO ST70	15 gal drum	2 ea	\$1,158.90
Non-Oxidizing Biocide	NALCO 2838	15 gal drum	2 ea	\$1,086.90
Scale & corrosion inhibitor Closed Loop Water	TRAC108.12	15 gal drum	1 ea	\$508.12
Analytical Lab Testing				\$748.13
Total: (freight charges included) Govt. Tax Exempt				\$5,064.00